

Channel Partner Program

Partner's participation in the SlashNext Partner Program is pursuant to an executed Partner Agreement between Partner and SlashNext.

SlashNext's Channel Partner Program offers market-leading products, training, tools, and support to help accelerate sales opportunities and grow your business with SlashNext.

This Partner Program Guide will provide you with details on the rules of engagement around the program, how to complete specific tasks as you work with SlashNext and highlight key SlashNext resources available to you. In it you will find:

- Program Requirements, Benefits and Guidelines
- How to work with SlashNext

Per the Partner Agreement, SlashNext may modify this Program at anytime by providing 90 day notice to our Partners.

Partner Program Levels

The SlashNext Partner Program consists of three levels that support the different investment levels our partners have with SlashNext.

Authorized— Available to any partner that can identify or support SlashNext sales opportunities. SlashNext Authorized Partners are transacting partners and can earn product discounts or referral fees; they may be resellers, integrators or other sales and services partners.

We provide:

- Joint Sales Support
- Sales and Technical Enablement
- Volume Discounts, Deal Registration and/or Referral Fees

Silver and Gold — Partners make a greater investment in expertise, develop services practices around SlashNext and are expected to drive greater product recurring revenues. Participation in the Silver or Gold Partner track is by invitation only. We provide:

- Executive Sponsored Business Plan
- Focused Strategic Relationships with Partner Manager
- Greater Discounts, Deal Registration and Referral Fees
- Lead Sharing Programs
- Targeted Sales and Services Enablement
- Access to Proposal-based MDF
- Business Planning and QBRs

Since participation in the Silver and Gold Tracks are by invitation only, partners are not automatically upgraded. Partners that do not meet their targets may be downgraded following discussion and written notice.

SlashNext Channel Partner Program Overview

We are committed to paving the way for mutual success by offering a variety of benefits, incentives and resources designed to drive opportunity, increase sales and to ensure long-term customer success. This program is designed to provide accelerating rewards and incentives as we succeed together. We have designed three levels into this program to reflect an increasing commitment between SlashNext and our Channel Partners.

For more information visit www.slashnext.com/partner-program/

About SlashNext

SlashNext protects the modern workforce from malicious messages across all digital channels. SlashNext Complete™ integrated cloud messaging security platform utilizes patented HumanAITM technology with 99.9% accuracy to detect threats in real-time to stop zero-hour threats in email, mobile, and web Messaging Apps across M365, Gmail, LinkedIn, WhatsApp, Telegram, Slack, Teams, and others messaging channels. Take advantage of SlashNext's Integrated Cloud Messaging Security for email, browser, and mobile to protect your organization from data theft and financial fraud breaches today.